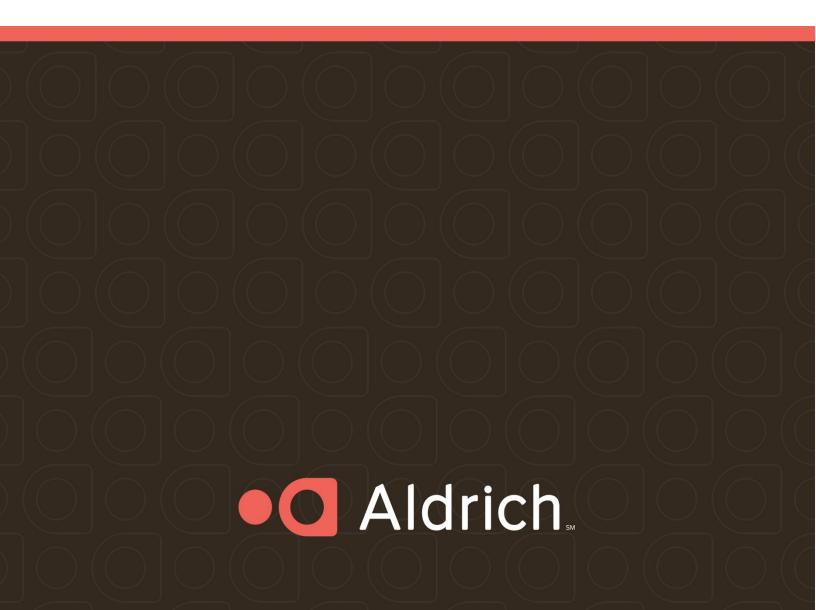
INFO LINE of San Diego County DBA 2-1-1 San Diego and Subsidiary

Consolidated Financial Statements and Supplemental Information

Years Ended June 30, 2021 and 2020



Consolidated Financial Statements and Supplemental Information

Years Ended June 30, 2021 and 2020

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Aldrich CPAs + Advisors LLP 7676 Hazard Drive, #1300 San Diego, California 92108

INDEPENDENT AUDITORS' REPORT

To the Board of Directors INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary (nonprofit organizations) which comprise the consolidated statements of financial position as of June 30, 2021 and 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of INFO LINE of San Diego dba 2-1-1 San Diego and Subsidiary as of June 30, 2021 and 2020, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

INDEPENDENT AUDITORS' REPORT, CONTINUED

Other Matters

Other Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 10, 2021 on our consideration of INFO LINE of San Diego dba 2-1-1 San Diego's and Subsidiary's internal control over consolidated financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over consolidated financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over consolidated financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering INFO LINE of San Diego dba 2-1-1 San Diego's and Subsidiary's internal control over consolidated financial reporting and compliance.

Aldrich CPAS + Advisors LLP

San Diego, California December 10, 2021

Consolidated Statements of Financial Position

June 30, 2021 and 2020

	_	2021	2020
ASSETS			
Current Assets:			
Cash	\$	5,473,253 \$	5,178,661
Accounts receivable	Ψ	2,222,084	1,620,116
CalFresh program receivable		135,292	222,359
Promises to give		51,836	16,076
Prepaids and other assets		64,423	235,130
	-		
Total Current Assets		7,946,888	7,272,342
Non-current Assets:			
Property and equipment, net of accumulated depreciation		1,101,144	1,112,686
Deposits and other assets		61,446	59,528
·	_	<u> </u>	
Total Assets	\$ _	9,109,478 \$	8,444,556
LIABILITIES AND NET ASSETS			
Current Liabilities:			
Accounts payable	\$	424,363 \$	635,652
CalFresh program payable	Ψ	137,260	287,434
Accrued expenses		1,326,089	1,184,703
Deferred revenue		116,084	158,061
Current portion of note payable		-	62,163
Current portion of deferred rent		11,572	12,624
	_	,	
Total Current Liabilities		2,015,368	2,340,637
Long-term Liabilities:			
Note payable, net of current portion		_	322,096
Deferred rent, net of current portion		50,498	62,070
Belefied fellit, flet of current portion	-	30,490	02,070
Total Liabilities		2,065,866	2,724,803
Net Assets:		0 =00 ====	
Without Donor Restrictions		6,796,596	5,082,043
With Donor Restrictions	_	247,016	637,710
Total Net Assets		7,043,612	5,719,753
	-		
Total Liabilities and Net Assets	\$_	9,109,478 \$	8,444,556

Consolidated Statement of Activities

	Without Donor Restrictions	With Donor Restrictions		Total
Support and Revenue:				
Grants and contracts Contributions	\$ 20,845,575 322,459	\$ - 3 232,697	\$	20,845,575 555,156
Special event, net of expenses of \$17,587	439,596	-		439,596
Fee for service Rental income	99,136	-		99,136
Miscellaneous	54,000 44,797	-		54,000 44,797
Net assets released from restrictions,	44,797	-		44,797
satisfaction of program restrictions	623,391	 (623,391)	_	-
Total Support and Revenue	22,428,954	(390,694)		22,038,260
Program and Supporting Expenses:				
Program services:				
211 Call Center	5,793,491	-		5,793,491
County Access	4,675,132	-		4,675,132
Enrollment	2,349,112	-		2,349,112
Navigation	1,179,236	-		1,179,236
CIE	837,301	-		837,301
Other	540,045	-		540,045
Client Experience	480,607	-		480,607
VETS	421,633	-		421,633
Disaster	32,980	 	_	32,980
Total Program Expenses	16,309,537	-		16,309,537
Supporting services: General and administrative	2,806,348			2 006 240
		-		2,806,348
Fundraising	1,598,516	 <u>-</u>	-	1,598,516
Total Program and Supporting Expenses	20,714,401	 	_	20,714,401
Change in Net Assets	1,714,553	(390,694)		1,323,859
Net Assets, beginning	5,082,043	 637,710	_	5,719,753
Net Assets, ending	\$ 6,796,596	\$ 247,016	\$ =	7,043,612

Consolidated Statement of Activities

		Without Donor Restrictions	-	With Donor Restrictions	Total
Support and Revenue:		11000110110110		TOURIOUOTIO	Total
Grants and contracts	\$	15,787,396	\$	- \$	15,787,396
Contributions	•	270,638	·	382,600	653,238
Rental income		107,350		· -	107,350
Special event, net of expenses of \$100,590		67,038		-	67,038
Fee for service		62,928		-	62,928
Miscellaneous		10,529		-	10,529
Net assets released from restrictions,					
satisfaction of program restrictions		537,993		(537,993)	-
Total Support and Revenue		16,843,872		(155,393)	16,688,479
Program and Supporting Expenses:					
Program services:					
211 Call Center		3,593,940		-	3,593,940
County Access		2,327,543		-	2,327,543
Enrollment		2,325,004		-	2,325,004
CIE		1,043,641		-	1,043,641
Navigation		915,757		-	915,757
Disaster		660,009		-	660,009
VETS		398,503		-	398,503
Other		324,665		<u> </u>	324,665
Total Program Expenses		11,589,062		-	11,589,062
Supporting services:					
General and administrative		2,874,092		-	2,874,092
Fundraising		1,210,974		<u> </u>	1,210,974
Total Program and Supporting Expenses		15,674,128		<u> </u>	15,674,128
Change in Net Assets		1,169,744		(155,393)	1,014,351
Net Assets, beginning		3,912,299		793,103	4,705,402
Net Assets, ending	\$	5,082,043	\$	637,710 \$	5,719,753

Consolidated Statement of Functional Expenses

					Program Ser	vices					Supporting	Services	
	211 Call Center	County Access	Enrollment	Navigation	CIE	Other	Client Experience	VETS	Disaster	Total	General and Administrative	Fundraising	Total
Salaries and benefits \$	3,786,615 \$	3,336,561 \$	1,280,928 \$	831,613 \$	530,906 \$	438,739 \$	396,829 \$	333,333 \$	7,218 \$	10,942,742 \$	2,532,316 \$	1,212,458 \$	14,687,516
Consultants	439,120	360,600	111,280	49,601	155,843	32,617	21,140	17,913	2,912	1,191,026	129,243	187,569	1,507,838
Subcontractor payments	77,247	96,050	675,748	63,887	66,000	-	-	-	-	978,932	-	-	978,932
Occupancy	231,647	239,709	76,143	46,796	18,356	17,474	22,145	19,079	3,083	674,432	18,912	25,569	718,913
Temp labor	519,293	85,773	717	9,574	173	174	221	180	14,370	630,475	68,709	229	699,413
Telephone	343,227	111,609	78,017	55,224	6,853	5,754	7,177	22,082	989	630,932	6,129	37,181	674,242
Software licenses	163,717	164,067	53,414	32,811	21,621	26,562	16,444	13,341	2,265	494,242	14,043	18,852	527,137
Depreciation	63,088	63,967	20,870	12,827	5,042	5,060	6,445	5,228	888	183,415	5,504	6,674	195,593
Equipment and maintenance	63,145	51,883	8,780	6,136	1,661	2,266	3,043	2,077	292	139,283	1,813	6,581	147,677
Advertising	24,000	91,977	1,002	515	=	-	-	-	-	117,494	-	13,840	131,334
Dues, licenses and permits	7,131	3,613	19,380	5,302	18,958	5,964	364	1,520	50	62,282	12,836	23,305	98,423
Office supplies	26,144	23,016	7,239	4,519	1,941	1,849	2,235	1,814	308	69,065	1,909	25,953	96,927
Insurance	25,467	25,821	8,424	5,178	2,035	2,042	2,601	2,111	358	74,037	2,222	2,695	78,954
Travel	3,395	-	-	50,724	6,508	42	-	-	-	60,669	265	450	61,384
Employee and volunteer recognition	9,518	9,651	3,149	2,375	761	764	972	789	134	28,113	830	10,530	39,473
Postage	6,576	5,787	2,712	1,558	412	413	527	427	73	18,485	450	3,656	22,591
Food and catering	91	398	385	28	7	49	179	8	1	1,146	4,553	8,395	14,094
Printing and duplicating	-	1,819	-	-	-	-	-	-	-	1,819	541	8,750	11,110
Generator fuel and maintenance	-	-	-	-	-	-	-	-	-	-	460	5,446	5,906
Interest	1,508	1,529	499	307	121	121	154	125	21	4,385	132	160	4,677
Admin overhead expense	1,284	1,302	425	261	103	103	131	106	18	3,733	112	136	3,981
Bank fees	-	-	-	-	-	-	-	-	-	-	3,303	87	3,390
Staff development	1,278	-	-	-	-	52	-	1,500	-	2,830	500	-	3,330
Miscellaneous	<u> </u>	<u> </u>		<u> </u>	-	<u> </u>				=	1,566	<u> </u>	1,566
Total Program and Supporting Expenses Special Events	5,793,491	4,675,132 <u>-</u>	2,349,112	1,179,236	837,301 -	540,045	480,607	421,633	32,980	16,309,537	2,806,348	1,598,516 17,587	20,714,401 17,587
Total expenses \$	5,793,491 \$	4,675,132 \$	2,349,112 \$	1,179,236 \$	837,301 \$	540,045 \$	480,607 \$	421,633 \$	32,980 \$	16,309,537 \$	2,806,348 \$	1,616,103 \$	20,731,988

Consolidated Statement of Functional Expenses

	Program Services								Supporting			
	211 Call Center	County Access	Enrollment	CIE	Navigation	Disaster	VETS	Other	Total	General and Administrative	Fundraising	Total
Salaries and benefits	\$ 2,674,529	\$ 1,790,736	\$ 1,324,236 \$	622,156 \$	720,380	\$ 72,422	\$ 330,452	\$ 267,748 \$	7,802,659 \$	1,928,851 \$	940,611 \$	10,672,121
Consultants	211,321	68,220	30,266	162,066	19,060	143,150	549	43,356	677,988	397,133	208,807	1,283,928
Subcontractor payments	76,846	-	662,668	77,800	39,671	-	-	-	856,985	-	-	856,985
Occupancy	242,565	208,066	119,770	31,210	62,275	10,477	27,806	4,272	706,441	9,414	12,700	728,555
Equipment and maintenance	63,499	154,177	32,826	39,154	13,814	90,728	6,168	948	401,314	2,088	2,995	406,397
Telephone	159,004	34,629	59,581	8,508	29,604	36,369	15,398	340	343,433	44,326	1,454	389,213
Software licenses	426	2,003	16,330	50,470	3,099	10,140	5,250	-	87,718	267,385	1,045	356,148
Temp labor	2,878	1,994	12,496		-	260,366		-	277,734	50,399	-	328,133
Depreciation	56,886	48,721	28,137	7,332	14,630	20,651	6,532	1,004	183,893	2,211	2,960	189,064
Office supplies	23,004	18,089	15,941	3,755	5,446	7,651	2,351	361	76,598	1,161	3,620	81,379
Dues, licenses and permits	7,700	-	1,075	21,793	1,975	60	2,567	3,453	38,623	24,715	4,707	68,045
Insurance	-	-	-	-	-	-	-	-	-	67,278	-	67,278
Advertising	62,621	-	265	-	-	-	-	-	62,886	-	1,096	63,982
Travel	4,395	154	7,188	16,331	4,407	203	307	1,144	34,129	4,067	5,321	43,517
Employee and volunteer recognition	1,202	229	268	67	374	10	57	121	2,328	30,606	2,489	35,423
Printing and duplicating	323	-	2,554	12	213	775	53	1,571	5,501	1,081	13,794	20,376
Food and catering	2,032	385	251	2,987	757	270	1,013	347	8,042	4,542	6,559	19,143
Postage	1,334	140	9,652	-	52	91	-	-	11,269	6,557	213	18,039
Interest	-	-	-	-	-	-	-	-	-	12,869	-	12,869
Staff development	3,375	-	1,500	-	-	-	-	-	4,875	6,694	500	12,069
Bank fees	-	-	-	-	-	-	-	-	-	9,215	2,103	11,318
Generator fuel and maintenance	-	-	-	-	-	6,646	-	-	6,646	-	-	6,646
Admin overhead expense	-	-	-	-	-	-	-	-	-	2,750	-	2,750
Miscellaneous				<u>-</u>						750	<u> </u>	750
Total Program and Supporting Expenses Special Events	3,593,940	2,327,543	2,325,004	1,043,641	915,757	660,009	398,503	324,665	11,589,062	2,874,092	1,210,974 100,590	15,674,128 100,590
Total expenses	\$3,593,940_	\$	\$ <u>2,325,004</u> \$	1,043,641	915,757	\$ 660,009	\$ 398,503	\$ <u>324,665</u> \$	11,589,062 \$	2,874,092 \$	1,311,564\$	15,774,718

Consolidated Statements of Cash Flows

Years Ended June 30, 2021 and 2020

		2021		2020
Cash Flows from Operating Activities:	_			
Change in net assets	\$	1,323,859		1,014,351
Adjustments to reconcile change in net assets to				
net cash provided by operating activities:				
Depreciation		195,593		189,064
Changes in operating assets and liabilities:				
Accounts receivable		(601,968)		(51,831)
CalFresh program receivable		87,067		(114,250)
Promises to give		(35,760)		80,698
Prepaid expenses and other assets		170,707		(71,890)
Deposits and other assets		(1,918)		-
Accounts payable		(211,289)		509,272
CalFresh program payable		(150,174)		179,325
Accrued expenses		141,386		477,930
Deferred revenue		(41,977)		55,776
Deferred rent	-	(12,624)	_	(12,624)
Net Cash Provided by Operating Activities		862,902		2,255,821
Cash Flows Used by Investing Activities:				
Purchases of property and equipment		(184,051)		(65,492)
Cash Flows Used by Financing Activities:				
Payments on note payable	_	(384,259)		(60,328)
Net Increase in Cash		294,592		2,130,001
Cash, beginning	_	5,178,661		3,048,660
Cash, ending	\$_	5,473,253	\$	5,178,661
Supplemental Disclosure of Cash Flow Information:				_
Cash paid for interest	\$_	4,677	\$_	12,869

Notes to Consolidated Financial Statements

Years Ended June 30, 2021 and 2020

Note 1 - Organization and Summary of Significant Accounting Policies

Nature of Activities

Serving the entire population of its region, INFO LINE of San Diego County dba 2-1-1 San Diego (2-1-1 San Diego) is a California nonprofit organization formed in 2003 that connects people with community, health and disaster services through a free, 24/7 stigma-free phone service and searchable online database. 2-1-1 San Diego's mission is to help people by connecting them efficiently to the service delivery system, and by providing vital trend information for community planning. 2-1-1 San Diego's support and revenue comes primarily from contracts and grants.

Community Information Exchange (CIE) facilitates care coordination among social service and care providers in the greater San Diego region by using technology and processes to bring together information and people across safety net organizations.

Principles of Consolidation

The consolidated financial statements include, 2-1-1 San Diego and its wholly owned subsidiary, CIE (collectively referred to as the "Organization"). 2-1-1 San Diego's acquisition of CIE occurred on February 11, 2016. The integration allows for a client record that includes the client's history so providers can be better informed when interacting with that client, allowing for improved service delivery, care coordination, and ultimately positive social outcomes for the client and the service delivery community. Significant inter-company transactions and balances have been eliminated in consolidation.

New Accounting Pronouncement

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606). This standard update, along with related subsequently issued updates, clarifies the principles for recognizing revenue and develops a common revenue standard under accounting principles generally accepted in the United States of America (US GAAP). The Organization adopted ASU 2014-09, Revenue from Contracts with Customers (Topic 606), effective July 1, 2020. The new guidance was applied retrospectively to all contracts that were not completed as of the adoption date. Revenue earned from contract with customers was \$99,136 during the year ended June 30, 2021.

Financial Statement Presentation

The consolidated financial statements of the Organization have been prepared in accordance with US GAAP, which require the Organization to report information regarding their financial position and activities according to the following net asset classifications:

- Net assets without donor restrictions Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.
- Net assets with donor restrictions Net assets subject to stipulations imposed by donors, and grantors. Some
 donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by
 the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the
 funds be maintained in perpetuity. The Organization did not have any donor restrictions that were perpetual in
 nature for the years ended June 30, 2021 and 2020.

Use of Estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Notes to Consolidated Financial Statements

Years Ended June 30, 2021 and 2020

Note 1 - Organization and Summary of Significant Accounting Policies, continued

Accounts and CalFresh Receivable

The accounts receivable arise in the normal course of operations. It is the policy of management to review the outstanding accounts receivable at year end, as well as the bad debt write-offs experienced in the past, and establish an allowance for doubtful accounts for uncollectible amounts. No allowance was considered necessary at June 30, 2021 and 2020 because management believes all amounts are collectible.

Promises to Give

Unconditional written pledges to the Organization are recorded as promises to give and revenue in the year promised at the present value of expected cash flows. Conditional pledges, including intentions to pledge, are recognized as revenue when the conditions are met. After pledges are originally recorded, an allowance for uncollectible pledges may be established based on specific circumstances. No allowance was considered necessary at June 30, 2021 and 2020 because management believes all amounts are collectible. All amounts are due within one year as of June 30, 2021 and 2020, therefore there is no present value discount.

Property and Equipment

Acquisitions of property and equipment of \$5,000 or more are capitalized. Property and equipment are recorded at cost, or if donated, at the approximate fair market value at the date of donation. Expenditures for maintenance and repairs are charged against operations. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets of three to ten years.

Support and Revenue

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction.

When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. Contributions received with donor-imposed restrictions that are satisfied within the same reporting period are reported as support without donor restrictions and increase net assets without donor restrictions.

Grants and other revenues which are considered contracts for services and exchange transactions, are not recorded as restricted contributions. Prepaid grants are recorded as deferred revenue.

Contributed Materials and Services

Contributed goods are recorded at their estimated fair market value at the time of donation. Such items are capitalized or charged to operations as appropriate. The fair market value of contributed professional services is reported as support and expense in the period in which the services are performed.

The Organization receives donated services from a variety of unpaid volunteers. No amounts have been recognized in the consolidated financial statements because the criteria for recognition as contributions of such volunteer effort have not been satisfied.

Advertising

The Organization follows the policy of charging the cost of advertising as incurred.

Notes to Consolidated Financial Statements

Years Ended June 30, 2021 and 2020

Note 1 - Organization and Summary of Significant Accounting Policies, continued

Functional Allocation of Expenses

The consolidated financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Salaries and related expenses (benefits, payroll taxes, etc.) are allocated on the basis of time. All other expenses are broken out by accounts and are charged to the program or service based on direct usage or using fulltime equivalent as an allocation method.

Income Taxes

2-1-1 San Diego and CIE are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. 2-1-1 San Diego has been determined by the Internal Revenue Service not to be a private foundation within the meaning of Section 509(a) of the Internal Revenue Code. CIE is a private foundation. The Organization may be subject to tax on income which is not related to its exempt purpose. For the years ended June 30, 2021 and 2020, no such unrelated business income was reported and, therefore, no provision for income taxes has been made.

The Organization follows the provisions of uncertain tax positions as addressed in FASB Accounting Standards Codification. The Organization recognizes accrued interest and penalties associated with uncertain tax positions as part of the income tax provision, when applicable. There are no amounts accrued in the consolidated financial statements related to uncertain tax positions for the years ended June 30, 2021 and 2020.

Future Accounting Standards

The FASB issued a substantial ASU which will become effective in a future year.

In February 2016, the FASB issued ASU No. 2016-02 Leases. The primary change in US GAAP addressed by ASU 2016-02 is the requirement for a lessee to recognize on the consolidated statement of financial position a liability to make lease payments ("lease liability") and a right-of-use asset representing its right to use the underlying asset for the lease term. ASU 2016-02 also requires qualitative and quantitative disclosures to enable users of the consolidated financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. ASU 2016-02 is effective for fiscal years beginning after December 15, 2021. Lessees must apply a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the consolidated financial statements. The Organization is evaluating the effect that the provisions of ASU 2016-02 will have on its consolidated financial statements and related disclosures.

Subsequent Events

The Organization has evaluated subsequent events through December 10, 2021, which is the date the consolidated financial statements were available to be issued.

Notes to Consolidated Financial Statements

Years Ended June 30, 2021 and 2020

Note 2 - Liquidity and Availability

The following reflects the Organization's financial assets as of the consolidated statement of financial position date, reduced by amounts not available for general use because of contractual obligations within one year of the consolidated statement of financial position date.

	-	2021	2020
Cash Accounts receivable CalFresh program receivable Promises to give	\$	5,473,253 \$ 2,222,084 135,292 51,836	5,178,661 1,620,116 222,359 16,076
Total Financial Assets		7,882,465	7,037,212
Less amounts not available to be used within one year for general purposes: Purpose Restricted Funds CalFresh program receivable	-	(111,724) (135,292)	(415,351) (222,359)
Financial Assets available to meet general expenditures over the next twelve months	\$	(247,016) 7,635,449 \$	(637,710) 6,399,502

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization manages its liquidity and reserves through maintaining and reviewing budget to actual amounts and forecasted cash flows on a regular basis. The Organization also operates within a prudent range of financial soundness and stability and constantly maintains adequate liquid assets to fund near term operating needs.

Note 3 - Concentrations of Credit Risk

Cash

The Organization maintains cash accounts at various financial institutions. The balances at time may exceed Federal Deposit Insurance Corporation (FDIC) limits. Accounts at each financial institution are insured by the FDIC up to \$250,000.

Customers

During the year ended June 30, 2021 the Organization received funding from grants of \$11,785,541 (59%) from one source and during the year ended June 30, 2020 the Organization received funding from grants of \$10,105,949 (67%) from two sources. At June 30, 2021 and 2020, amounts due from funding sources included in accounts receivable, promises to give, and CalFresh program receivable were \$1,232,168 (51%) from three sources and \$956,484 (52%) from three sources, respectively.

Notes to Consolidated Financial Statements

Years Ended June 30, 2021 and 2020

Note 4 - Property and Equipment

Property and equipment consist of the following at June 30:

	<u>-</u>	2021	2020
Leasehold improvements Generator Furniture and equipment Computers Website upgrade Telecommunications system	\$	1,546,705 \$ 379,007 277,436 277,259 137,785 54,295	1,362,655 379,007 277,436 277,259 137,785 54,295
Less accumulated depreciation	- - \$ <u>-</u>	2,672,487 (1,571,343) 1,101,144 \$	2,488,437 (1,375,751) 1,112,686
No te 5 – Note Payable			

Note payable consists of the following at June 30:

	 2021	2020
Note payable for tenant improvements, due to Lessor, due in monthly payments of \$6,080, including interest at 3%, fully paid off in October 2020. Less: current portion	\$ - \$ 	384,259 (62,163)
	\$ \$	322,096

Note 6 - Restrictions on Net Assets

Net assets with donor restrictions consist of the following at June 30:

		2021	2020
Purpose Restrictions:		_	
CIE	\$	105,145 \$	345,140
Outreach and education		90,080	10,365
Healthy lifestyle programs		40,510	120,000
Professional development		8,781	8,783
Veterans-Military		2,500	2,500
COVID-19 response		-	110,000
Technology			40,922
		0.47.040	007.740
	\$.	<u>247,016</u> \$	637,710

Notes to Consolidated Financial Statements

Years Ended June 30, 2021 and 2020

Note 6 - Restrictions on Net Assets, continued

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended June 30:

		2021	2020
Satisfaction of Purpose Restrictions:	_		
CIE	\$	350,141 \$	383,751
Healthy lifestyle programs		120,000	85,000
COVID-19 Response		110,000	-
Technology		40,922	-
Outreach and education		2,328	175
Veterans-Military	_		69,067
	\$_	623,391 \$	537,993

Note 7 - Commitments

The Organization leases facilities in San Diego for office space. The lease term is from March 1, 2016 to May 31, 2026. The lease required a security deposit of \$52,428 and a monthly lease payment in the first month of \$43,133 followed by two months of rent abatement, and a third month of rent abatement occurring on the thirteenth month of the lease. Future payments return to the first month's amount and increase biannually by 5%. The three months of rent abatement are being amortized over the life of the lease on a straight-line basis.

Rent expense for the years ended June 30, 2021 and 2020 was \$558,024 and \$539,912, respectively.

Minimum future lease payments at June 30, 2021 are due as follows:

Year Ending <u>June 30,</u>		
2022	\$	567,535
2023		586,559
2024		596,548
2025		616,524
2026	_	565,146
	\$_	2,932,312

Note 8 - Related Party Transactions

2-1-1 San Diego utilizes a law firm for legal guidance and matters pertaining to human resources and personnel. A board member of 2-1-1 San Diego joined that law firm as a partner during the year ended June 30, 2021. During that same year, 2-1-1 San Diego paid the firm fees of \$44,589.

Notes to Consolidated Financial Statements

Years Ended June 30, 2021 and 2020

Note 9 - Contingencies

Litigation

The Organization may periodically be a party in litigation cases incidental to its business activities. While any litigation or investigation has an element of uncertainty, management believes that the outcome of any of these matters will not have a materially adverse effect on its financial position, results of operations or liquidity.

Coronavirus

In December 2019, a novel strain of coronavirus (COVID-19) was reported in Wuhan, China. On March 11, 2020, the World Health Organization declared COVID-19 a global pandemic and recommended containment and mitigation measures worldwide. The COVID-19 outbreak in the United States has caused business disruption through mandated and voluntary closings of businesses and shelter-in-place orders, including California, where the Organization is located.

At June 30, 2021 the Pandemic continues and management continues to initiate changes and modification to the operations of the programs, events and administrative functions in order to protect the health of staff and patients and to mitigate the financial effects of the virus and its resultant economic slowdown. The Organization will continue to evaluate, and if appropriate, adopt other measures in the future as required for the ongoing safety of clients and staff.





Aldrich CPAs + Advisors LLP 7676 Hazard Center Drive, #1300 San Diego, California 92108

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary (collectively referred to as the Organization), which comprise the consolidated statement of financial position as of June 30, 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated December 10, 2021.

Internal Control over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's consolidated financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audits, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS, CONTINUED

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing* Standards in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Aldrich CPA6+ Advisors LLP

San Diego, California December 10, 2021



Aldrich CPAs + Advisors LLP 7676 Hazard Center Drive, #1300 San Diego, California 92108

INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary

Report on Compliance for Each Major Federal Programs

We have audited INFO LINE of San Diego County dba 2-1-1 San Diego's and Subsidiary's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of INFO LINE of San Diego County dba 2-1-1 San Diego's and Subsidiary's major federal programs for the year ended June 30, 2021. INFO LINE of San Diego County dba 2-1-1 San Diego's and Subsidiary's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of INFO LINE of San Diego County dba 2-1-1 San Diego's and Subsidiary's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about INFO LINE of San Diego County dba 2-1-1 San Diego's and Subsidiary's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's compliance.

Opinion on Each Major Federal Program

In our opinion, INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2021.

INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE, CONTINUED

Report on Internal Control over Compliance

Management of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered INFO LINE of San Diego County dba 2-1-1 San Diego's and Subsidiary's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of INFO LINE of San Diego County dba 2-1-1 San Diego's and Subsidiary's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Grant Guidance. Accordingly, this report is not suitable for any other purpose

Aldrich CPAG + Advisors LLP

San Diego, California December 10, 2021

Schedule of Expenditures of Federal Awards

Federal/Pass-Through Grantor and Program Title	Federal Assistance Living Number	Agency or Pass-Through Grantor No.	Passed through to Sub recipients	Total Federal Expenditures
U.S. Department of Agriculture				
Direct Award				
FNS SNAP Technology	10.580	\$	- :	\$ 137,439
Pass Through Awards:				
California Department of Social Services				
CalFresh Outreach Contract	10.561	18-7012	459,951	1,739,810
California Department of Social Services	.0.00	.0.0.2	.00,00.	.,. 55,5.5
CalFresh SSI Expansion	10.561	18-7012 A-1	251,798	357,912
City and County of San Francisco	10.001	10 70127(1	201,700	007,012
San Francisco CalFresh Outreach	10.561		_	280,280
Gail Francisco Gail Testi Guiteach	10.501		711,749	2,515,441
U.S. Department of Housing and Urban Development Pass Through Awards: County Department of Housing and Community Develop County of San Diego Housing Opportunities for	oment			
Persons With AIDS (HOPWA)	14.241	558957	_	94,885
reisons with AIDS (NOT WA)	14.241	330937	-	94,003
County Department of Housing and Community Develop HCDS Section 8 Waitlist	oment 14.871	560458	-	218,000
City of San Marcos				
Community Services Information Referral for				
Low Income San Marcos Residents	14.218	5466	-	54,764
City of Poway	14.218		-	16,688
•				384,337
U.S. Department of Health and Human Services				
Pass Through Awards:				
University of California San Francisco				
AHRQ Research Project	93.226	1R18HS027394-01	-	322,049
County of San Diego Health & Human Services Agency				
Perinatal Care Network	93.778	560458	_	265,000
1 dillidai dala Nationi	00.170	000 100		200,000
United Way of San Diego County				
UWSD Office of Minority Health	93.137	1 CPIMP201207-01-00	-	25,000
• · · · · · · · · · · · · · · · · · · ·				612,049
				- · <u>-</u> , · · ·
Coronavirus Relief Fund				
Pass Through Awards:				
San Diego Housing Commission				
SDHC HSAP	21.019	RAD-21-30	-	182,586
				•
Emergency Rental Assistance				
Pass Through Awards:				
San Diego Housing Commission				
SDHC COVID-19	21.023	RAD-21-11	-	123,587

Schedule of Expenditures of Federal Awards

Federal/Pass-Through Grantor and Program Title	Federal Assistance Living Number	Agency or Pass-Through Grantor No.	Passed through to Sub recipients	Total Federal Expenditures
Foster Care Title IV-E Pass Through Awards: Interface Children & Family Services 2-1-1 Ventura CDSS COVID-19 Funding	93.658	19-3100	-	14,232
Centers for Disease Control Pass Through Awards: County of San Diego Health & Human Services Agency CDC Racial & Ethnic Approaches to Community Health (REACH)	93.738	560458	-	45,064
County of San Diego Health & Human Services Agency CDC Heart Disease & Stroke Prevention Coronavirus Aid, Relief and Economic Security Act (CARES A	93.435 ct)	560458		48,659 93,723
Pass Through Awards: County Department of Housing and Community Develop HCDS County ERAP	ment 21.023	560458	<u> </u>	337,671 4,263,626

Notes to Schedule of Expenditures of Federal Awards

Year Ended June 30, 2021

Note 1 - Basis of Presentation

The accompanying schedule of expenditures of federal awards includes the federal grant activity of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the consolidated financial position, changes in net assets or cash flows of the Organization.

Note 2 - Summary of Significant Accounting Policies

Expenditures reported on the schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance wherein certain types of expenditures are not allowable or are limited as to reimbursement.

Note 3 - Indirect Cost Rate

INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary did not elect to use the 10% de minimus cost rate as covered in the Uniform Guidance 2.CFR.200.414 Indirect costs.

Schedule of Findings and Questioned Costs

Year Ended June 30, 2021

Section I – Summary of Auditors' Results

Consolidated Financial Statements			
Type of auditors' report issued:	Unmodified		
Internal control over financial reporting: Significant deficiency(ies) identified? Material weakness(es) identified?	yes yes	_x_none identified _x_no	
Noncompliance material to the financial statements noted?	yes	<u>x</u> no	
Federal Awards			
Internal control over major programs: Significant deficiency(ies) identified? Material weakness(es) identified?	yes yes	_x_none identified _x_no	
Type of auditors' report issued on compliance for major programs	Unmodified		
Any audit findings disclosed that are required to be reported in accordance with the Uniform Guidance, 2.CFR.200.516(a)?	yes	<u>x</u> no	
Identification of major programs:			
Federal Assistance Living Number	Name of Federal	Program or Cluster	
10.561 21.023		treach Program Rental Assistance Program	
Dollar threshold used to distinguish between Type A and Type B programs:	\$750,000		
Auditee qualified as a low-risk auditee with the Uniform Guidance, 2.CFR.200.516(a)?	_x_yes	no	
Section II – Financial Statement Findings			
None			
Section III – Federal Award Finding and Questioned Cost	ts		
None			

Schedule of Prior Year Findings and Questioned Costs

Year Ended June 30, 2021

Section IV – Schedule of Prior Year Findings and Questioned Costs

None