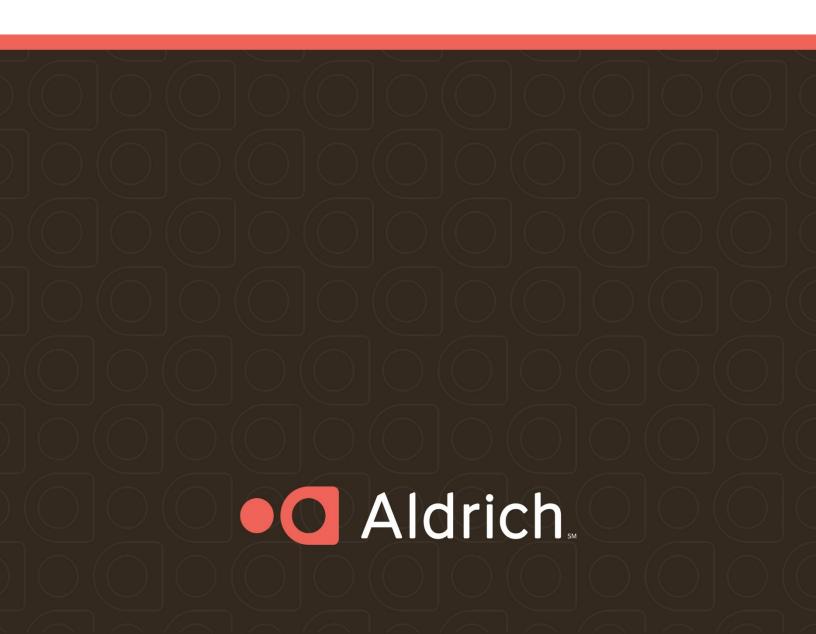
# INFO LINE of San Diego County DBA 2-1-1 San Diego and Subsidiary

Consolidated Financial Statements and Supplemental Information

Years Ended June 30, 2022 and 2021



# **Consolidated Financial Statements and Supplemental Information**

Years Ended June 30, 2022 and 2021

Table of Contents	<u>Page</u>
Independent Auditor's Report	1
Consolidated Financial Statements:	
Consolidated Statements of Financial Position	3
Consolidated Statements of Activities	4
Consolidated Statements of Functional Expenses	6
Consolidated Statements of Cash Flows	8
Notes to Consolidated Financial Statements	9
Supplemental Information:	
Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	15
Independent Auditor's Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance	17
Schedule of Expenditures of Federal Awards	20
Notes to Schedule of Expenditures of Federal Awards	22
Schedule of Findings and Questioned Costs	23
Schedule of Prior Year Findings and Questioned Costs	24



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary

# Report on the Audit of the Consolidated Financial Statements *Opinion*

We have audited the accompanying consolidated financial statements of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary (nonprofit organizations) which comprise the consolidated statements of financial position as of June 30, 2022 and 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary as of June 30, 2022 and 2021, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

#### INDEPENDENT AUDITOR'S REPORT, CONTINUED

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements, continued

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
  include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated
  financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting
  estimates made by management, as well as evaluate the overall presentation of the consolidated financial
  statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

# Supplemental Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 1, 2023, on our consideration of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's internal control over financial reporting and compliance.

Very truly yours,

San Diego, California February 1, 2023

Aldrich CPAS + Advisors LLP

# **Consolidated Statements of Financial Position**

June 30, 2022 and 2021

ASSETS	_	2022	_	2021
ASSETS				
Current Assets:				
Cash	\$	7,086,787	\$	5,473,253
Accounts receivable, net		2,256,649 146,193		2,222,084 135,292
CalFresh program receivable, net of allowance for doubtful accounts  Promises to give		25,000		51,836
Prepaids and other assets		159,476		64,423
r repaired affer access	-	100,110	_	01,120
Total Current Assets		9,674,105		7,946,888
Non-current Assets:				
Property and equipment, net of accumulated depreciation		850,516		1,101,144
Deposits and other assets	_	52,428		61,446
Total Assets	\$_	10,577,049	\$_	9,109,478
LIABILITIES AND NET ASSETS	-			
Current Liabilities:				
Accounts payable	\$	558,776	\$	424,363
CalFresh program payable		146,193		137,260
Accrued expenses Deferred revenue		1,285,159 295,353		1,326,089 116,084
Current portion of deferred rent		12,624		11,572
ouncil portion of deterred ferit	-	12,024	_	11,572
Total Current Liabilities		2,298,105		2,015,368
Long-term Liabilities:				
Deferred rent, net of current portion		36,821		50,498
Total Liabilities		2,334,926		2,065,866
Net Assets:				
Without Donor Restrictions		8,144,502		6,796,596
With Donor Restrictions	_	97,621	_	247,016
Total Net Assets	_	8,242,123		7,043,612
Total Liabilities and Net Assets	\$	10,577,049	_ \$	9,109,478
<del></del>		-,,	_	-, -,,

# **Consolidated Statements of Activities**

Support and Revenue:	-	Without Donor Restrictions	· - •	With Donor Restrictions	Total
Grants and contracts	\$	23,949,448	\$	- \$	23,949,448
Contributions	Ψ	734,599	Ψ	78,857	813,456
Fee for service		492,619			492,619
Special event, net of expenses of \$73,565		270,545		_	270,545
Miscellaneous		9,307		_	9,307
Net assets released from restrictions,		0,001			0,00.
satisfaction of program restrictions		228,252		(228,252)	-
, 0	-	· · · · · · · · · · · · · · · · · · ·			
Total Support and Revenue		25,684,770		(149,395)	25,535,375
Program and Supporting Expenses:					
Program services:					
County Access		8,258,334		-	8,258,334
211 Call Center		5,372,900		-	5,372,900
Enrollment		2,546,341		-	2,546,341
CIE		1,262,019		-	1,262,019
Navigation		1,042,406		-	1,042,406
Client Experience		731,533		-	731,533
Other		471,165		-	471,165
VETS	_	427,002			427,002
Total Program Expenses		20,111,700		-	20,111,700
Supporting services:					
General and administrative		2,422,883		-	2,422,883
Fundraising	-	1,802,281		-	1,802,281
Total Program and Supporting Expenses	-	24,336,864			24,336,864
Change in Net Assets		1,347,906		(149,395)	1,198,511
Net Assets, beginning	_	6,796,596		247,016	7,043,612
Net Assets, ending	\$	8,144,502	\$	97,621	8,242,123

# **Consolidated Statements of Activities**

Support and Davanua	,	Without Donoi Restrictions	-	With Donor Restrictions	Total
Support and Revenue:					
Grants and contracts	\$	20,845,575	\$	- \$	20,845,575
Contributions	•	322,459	•	232,697	555,156
Special event, net of expenses of \$17,587		439,596		, -	439,596
Fee for service		99,136		-	99,136
Rental income		54,000		-	54,000
Miscellaneous		44,797		-	44,797
Net assets released from restrictions,					
satisfaction of program restrictions	,	623,391		(623,391)	
Total Support and Revenue		22,428,954		(390,694)	22,038,260
Program and Supporting Expenses:					
Program services:					
211 Call Center		5,793,491		-	5,793,491
County Access		4,675,132		-	4,675,132
Enrollment		2,349,112		_	2,349,112
Navigation		837,301		-	837,301
CIE		1,179,236		-	1,179,236
Disaster		32,980		-	32,980
Client Experience		480,607		-	480,607
VETS		421,633		-	421,633
Other		540,045	_		540,045
Total Program Expenses	•	16,309,537	_	-	16,309,537
Supporting services:					
General and administrative		2,806,348		-	2,806,348
Fundraising		1,598,516		<u>-</u>	1,598,516
Total Program and Supporting Expenses	,	20,714,401			20,714,401
Change in Net Assets		1,714,553		(390,694)	1,323,859
Net Assets, beginning	,	5,082,043		637,710	5,719,753
Net Assets, ending	\$	6,796,596	\$	247,016 \$	7,043,612

# **Consolidated Statements of Functional Expenses**

_				Pro	ogram Services					Supporting	Services	
_	County	211 Call				Client				General and		
	Access	Center	Enrollment	CIE	Navigation	Experience	Other	VETS	Total	ve	Fundraising	Total
Salaries and benefits \$	6,639,089 \$	3,910,885 \$	1,770,999 \$	614,898 \$	892,473 \$	672,383 \$	411,622 \$	376,511 \$	15,288,860 \$	1,316,575 \$	1,477,939 \$	18,083,374
Consultants	38,171	287,553	17,561	590,371	24,510	545	6,627	702	966,040	320,413	75,604	1,362,057
Subcontractor payments	556,545	-	526,922	-	-	-	-	-	1,083,467	-	-	1,083,467
Temp labor	294,620	600,703	433	-	-	-	-	-	895,756	63,287	-	959,043
Telephone	189,991	264,704	93,103	8,148	44,665	13,879	4,954	21,138	640,582	76,160	14,726	731,468
Occupancy	290,210	152,218	72,568	13,567	32,873	25,372	10,698	14,020	611,526	35,164	23,686	670,376
Software licenses	22,670	19,579	9,355	11,795	3,033	1,908	22,201	4,073	94,614	363,476	3,049	461,139
Depreciation	112,374	58,943	28,100	5,254	12,729	9,825	4,142	5,429	236,796	13,616	9,172	259,584
Equipment and maintenance	90,784	52,009	16,849	3,113	7,746	5,462	2,303	3,018	181,284	30,591	8,486	220,361
Insurance	-	-	-	-	-	-	-	-	-	125,856	-	125,856
Dues, licenses and permits	8,207	13,431	662	13,256	5,736	52	5,692	2,013	49,049	32,246	16,535	97,830
Advertising	8,244	29	1,761	-	2,178	-	-	-	12,212	-	77,213	89,425
Employee and volunteer recognition	98	98	125	1,617	85	-	512	98	2,633	5,240	56,232	64,105
Travel	-	4,314	12	-	15,273	-	1,443	-	21,042	4,285	8,140	33,467
Office supplies	596	-	1,629	-	-	-	-	-	2,225	17,299	4,121	23,645
Staff development	5,811	7,961	698	-	990	1,800	845	-	18,105	2,401	179	20,685
Food and catering	259	-	110	-	30	307	126	-	832	5,405	10,641	16,878
Generator fuel and maintenance	-	-	-	-	-	-	-	-	-	460	10,863	11,323
Postage	665	473	3,699	-	85	-	-	-	4,922	4,369	1,074	10,365
Printing and duplicating	-	-	1,755	-	-	-	-	-	1,755	-	4,621	6,376
Bank fees	-			<del>-</del> .	-	<u>-</u>	-	<u>-</u>		6,040		6,040
Total Program and Supporting Expenses	8,258,334	5,372,900	2,546,341	1,262,019	1,042,406	731,533	471,165	427,002	20,111,700	2,422,883	1,802,281	24,336,864
Special Events				<del></del>				<u> </u>			73,565	73,565
Total expenses \$	8,258,334 \$	5,372,900 \$	2,546,341 \$	1,262,019 \$	1,042,406 \$	731,533 \$	471,165 \$	427,002 \$	20,111,700 \$	2,422,883 \$	1,875,846 \$	24,410,429

# **Consolidated Statements of Functional Expenses**

_					Program Se	rvices					Supporting	Services	
_	211 Call	County					Client			<u> </u>	General and		
	Center	Access	Enrollment	Navigation	CIE	Other	Experience	VETS	Disaster	Total	ve	Fundraising	Total
Salaries and benefits	3.786.615	3.336.561	\$ 1.280.928 \$	831.613 \$	530.906 \$	438.739 \$	396.829 \$	333.333 \$	7.218	§ 10.942.742 §	2.532.316 \$	1.212.458 \$	14.687.516
Consultants	439,120	360,600	111,280	49,601	155,843	32,617	21,140	17,913	2,912	1,191,026	129,243	187,569	1,507,838
Subcontractor payments	77,247	96,050	675,748	63,887	66,000	· -	, <u>-</u>	· -	· -	978,932	· -	· -	978,932
Occupancy	231,647	239,709	76,143	46,796	18,356	17,474	22,145	19,079	3,083	674,432	18,912	25,569	718,913
Temp labor	519,293	85.773	717	9,574	173	174	221	180	14,370	630,475	68,709	229	699,413
Telephone	343,227	111,609	78,017	55,224	6,853	5,754	7,177	22,082	989	630,932	6,129	37,181	674,242
Software licenses	163,717	164,067	53,414	32,811	21,621	26,562	16,444	13,341	2,265	494,242	14,043	18,852	527,137
Depreciation	63.088	63.967	20.870	12.827	5.042	5.060	6.445	5.228	888	183,415	5,504	6.674	195.593
Equipment and maintenance	63,145	51,883	8,780	6,136	1,661	2,266	3,043	2,077	292	139,283	1,813	6,581	147,677
Advertising	24,000	91,977	1,002	515	´ -	· -	, <u>-</u>	· -	-	117,494	· -	13,840	131,334
Dues, licenses and permits	7,131	3,613	19,380	5,302	18,958	5,964	364	1,520	50	62,282	12,836	23,305	98,423
Office supplies	26,144	23,016	7,239	4,519	1,941	1,849	2,235	1,814	308	69,065	1,909	25,953	96,927
Insurance	25,467	25,821	8,424	5,178	2,035	2,042	2,601	2,111	358	74,037	2,222	2,695	78,954
Travel	3,395	· -	· -	50,724	6,508	42	, <u>-</u>	· -	-	60,669	265	450	61,384
Employee and volunteer recognition	9,518	9,651	3,149	2,375	761	764	972	789	134	28,113	830	10,530	39,473
Postage	6,576	5,787	2,712	1,558	412	413	527	427	73	18,485	450	3,656	22,591
Food and catering	91	398	385	28	7	49	179	8	1	1,146	4,553	8,395	14,094
Printing and duplicating	-	1,819	-	-	_	-	-	-	-	1,819	541	8,750	11,110
Generator fuel and maintenance	-	-	-	-	_	-	-	-	-	-	460	5,446	5,906
Interest	1,508	1,529	499	307	121	121	154	125	21	4,385	132	160	4,677
Admin overhead expense	1,284	1,302	425	261	103	103	131	106	18	3,733	112	136	3,981
Bank fees	-	-	-	-	-	-	-	-	-	-	3,303	87	3,390
Staff development	1,278	-	-	-	-	52	-	1,500	-	2,830	500	-	3,330
Miscellaneous					<u> </u>		-	<u> </u>			1,566		1,566
Total Program and Supporting Expenses Special Events	5,793,491	4,675,132	2,349,112	1,179,236	837,301	540,045 -	480,607	421,633 -	32,980	16,309,537	2,806,348	1,598,516 17,587	20,714,401 17,587
Total expenses \$	5,793,491 \$	4,675,132	2,349,112 \$	1,179,236 \$	837,301 \$	540,045 \$	480,607	421,633 \$	32,980	16,309,537	2,806,348 \$	1,616,103 \$	20,731,988

# **Consolidated Statements of Cash Flows**

Years Ended June 30, 2022 and 2021

		2022		2021
Cash Flows from Operating Activities:				
Change in net assets	\$	1,198,511	5	1,323,859
Adjustments to reconcile change in net assets to				
net cash provided by operating activities:				
Depreciation		259,584		195,593
Changes in operating assets and liabilities:				
Accounts receivable		(34,565)		(601,968)
CalFresh program receivable		(10,901)		87,067
Promises to give		26,836		(35,760)
Prepaid expenses and other assets		(95,053)		170,707
Deposits and other assets		9,018		(1,918)
Accounts payable		134,413		(211,289)
CalFresh program payable		8,933		(150,174)
Accrued expenses		(40,930)		141,386
Deferred revenue		179,269		(41,977)
Deferred rent	_	(12,625)	_	(12,624)
Net Cash Provided by Operating Activities		1,622,490		862,902
Cash Flows Used by Investing Activities:				
Purchases of property and equipment		(8,956)		(184,051)
Cash Flows Used by Financing Activities:				
Payments on note payable	_			(384,259)
Net Increase in Cash		1,613,534		294,592
Cash, beginning	_	5,473,253		5,178,661
Cash, ending	\$_	7,086,787	\$	5,473,253
Supplemental Disclosure of Cash Flow Information:	=			
oupplemental Disclosure of Castri low information.				
Cash paid for interest	\$_		§	4,675

#### **Notes to Consolidated Financial Statements**

Years Ended June 30, 2022 and 2021

# Note 1 - Organization and Summary of Significant Accounting Policies

#### Nature of Activities

Serving the entire population of its region, INFO LINE of San Diego County dba 2-1-1 San Diego (2-1-1 San Diego) is a California nonprofit organization formed in 2003 that connects people with community, health, and disaster services through a free, 24/7 stigma-free phone service and searchable online database. 2-1-1 San Diego's mission is to help people by connecting them efficiently to the service delivery system, and by providing vital trend information for community planning. 2-1-1 San Diego's support and revenue comes primarily from contracts and grants.

Community Information Exchange (CIE) facilitates care coordination among social service and care providers in the greater San Diego region by using technology and processes to bring together information and people across safety net organizations.

#### Principles of Consolidation

The consolidated financial statements include, 2-1-1 San Diego and its wholly owned subsidiary, CIE (collectively referred to as the "Organization"). 2-1-1 San Diego's acquisition of CIE occurred on February 11, 2016. The integration allows for a client record that includes the client's history so providers can be better informed when interacting with that client, allowing for improved service delivery, care coordination, and ultimately positive social outcomes for the client and the service delivery community. Significant inter-company transactions and balances have been eliminated in consolidation.

# **New Accounting Pronouncement**

In September 2020, the Financial Accounting Standard Board (FASB) issued Accounting Standards Update (ASU) 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets (Topic 958).* The purpose of ASU 2020-07 is to clarify the presentation and disclosure of contributed nonfinancial assets with an intention to provide the reader of the consolidated financial statements a clearer understanding of what type of nonfinancial assets were received and how they are used and recognized by the Organization. During the year ended June 30, 2022, the Organization adopted ASU 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets (Topic 958).* 

# **Financial Statement Presentation**

The consolidated financial statements of the Organization have been prepared in accordance with accounting principles generally accepted in the United States of America (US GAAP), which require the Organization to report information regarding their financial position and activities according to the following net asset classifications:

- Net assets without donor restrictions Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.
- Net assets with donor restrictions Net assets subject to stipulations imposed by donors, and grantors. Some
  donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by
  the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the
  funds be maintained in perpetuity. The Organization did not have any donor restrictions that were perpetual in
  nature for the years ended June 30, 2022 and 2021.

# **Use of Estimates**

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

9

#### **Notes to Consolidated Financial Statements**

Years Ended June 30, 2022 and 2021

# Note 1 - Organization and Summary of Significant Accounting Policies, continued

#### Accounts and CalFresh Receivable

The accounts receivable arises in the normal course of operations. It is the policy of management to review the outstanding accounts receivable at year end, as well as the bad debt write-offs experienced in the past, and establish an allowance for doubtful accounts for uncollectible amounts. As of June 30, 2022 and 2021, accounts receivable is recorded net of a \$5,649 and \$0 allowance for doubtful accounts, respectively.

#### Promises to Give

Unconditional written pledges to the Organization are recorded as promises to give and revenue in the year promised at the present value of expected cash flows. Conditional pledges, including intentions to pledge, are recognized as revenue when the conditions are met. After pledges are originally recorded, an allowance for uncollectible pledges may be established based on specific circumstances. No allowance was considered necessary at June 30, 2022 and 2021 because management believes all amounts are collectible. All amounts are due within one year as of June 30, 2022 and 2021, therefore there is no present value discount.

# **Property and Equipment**

Acquisitions of property and equipment of \$5,000 or more are capitalized. Property and equipment are recorded at cost, or if donated, at the approximate fair market value at the date of donation. Expenditures for maintenance and repairs are charged against operations. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets of three to ten years.

# Support and Revenue

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction.

When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. Contributions received with donor-imposed restrictions that are satisfied within the same reporting period are reported as support without donor restrictions and increase net assets without donor restrictions.

Grants and other revenues which are considered contracts for services and exchange transactions, are not recorded as restricted contributions. Grants received are recognized in the period in which the related work is performed or when qualified expenses are incurred in accordance with the terms of the grant or contract. Prepaid grants are recorded as deferred revenue.

#### Contributed Materials and Services

Contributed goods are recorded at their estimated fair market value at the time of donation. Such items are capitalized or charged to operations as appropriate. The fair market value of contributed professional services is reported as support and expense in the period in which the services are performed.

The Organization receives donated services from a variety of unpaid volunteers. No amounts have been recognized in the consolidated financial statements because the criteria for recognition as contributions of such volunteer effort have not been satisfied.

#### Advertising

The Organization follows the policy of charging the cost of advertising as incurred.

. 10

#### **Notes to Consolidated Financial Statements**

Years Ended June 30, 2022 and 2021

# Note 1 - Organization and Summary of Significant Accounting Policies, continued

#### Functional Allocation of Expenses

The consolidated financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Salaries and related expenses (benefits, payroll taxes, etc.) are allocated on the basis of time. All other expenses are broken out by accounts and are charged to the program or service based on direct usage or using full-time equivalents as an allocation method.

#### Income Taxes

2-1-1 San Diego and CIE are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. 2-1-1 San Diego has been determined by the Internal Revenue Service not to be a private foundation within the meaning of Section 509(a) of the Internal Revenue Code. CIE is a private foundation. The Organization may be subject to tax on income which is not related to its exempt purpose. For the years ended June 30, 2022 and 2021, no such unrelated business income was reported and, therefore, no provision for income taxes has been made.

The Organization follows the provisions of uncertain tax positions as addressed in FASB Accounting Standards Codification. The Organization recognizes accrued interest and penalties associated with uncertain tax positions as part of the income tax provision, when applicable. There are no amounts accrued in the consolidated financial statements related to uncertain tax positions for the years ended June 30, 2022 and 2021.

# **Future Accounting Standards**

The FASB has issued a substantial ASU, which will become effective during the year ended June 30, 2023.

In February 2016, the FASB issued ASU No. 2016-02 *Leases*. The primary change in US GAAP addressed by ASU 2016-02 is the requirement for a lessee to recognize on the consolidated statement of financial position a liability to make lease payments ("lease liability") and a right-of-use asset representing its right to use the underlying asset for the lease term. ASU 2016-02 also requires qualitative and quantitative disclosures to enable users of the consolidated financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. ASU 2016-02 is effective for fiscal years beginning after December 15, 2021.

Lessees must apply a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the consolidated financial statements, although there are optional practical expedients that entities may elect to apply. The Organization is evaluating the effect that the provisions of ASU 2016-02 will have on its consolidated financial statements and related disclosures.

#### Subsequent Events

The Organization has evaluated subsequent events through February 1, 2023, which is the date the consolidated financial statements were available to be issued.

11

#### **Notes to Consolidated Financial Statements**

Years Ended June 30, 2022 and 2021

# Note 2 - Liquidity and Availability

The following reflects the Organization's financial assets as of the consolidated statement of financial position date, reduced by amounts not available for general use because of contractual obligations within one year of the consolidated statement of financial position date.

		2022	2021
Cash Accounts receivable CalFresh program receivable Promises to give	\$	7,086,787 \$ 2,256,649 146,193 25,000	5,473,253 2,222,084 135,292 51,836
Total Financial Assets		9,514,629	7,882,465
Less amounts not available to be used within one year for general pur Purpose Restricted Funds	poses:	(97,621)	(247,016)
Financial Assets available to meet general expenditures over the next twelve months	\$	9,417,008 \$	7,635,449

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization manages its liquidity and reserves through maintaining and reviewing budget to actual amounts and forecasted cash flows on a regular basis. The Organization also operates within a prudent range of financial soundness and stability and constantly maintains adequate liquid assets to fund near term operating needs.

# Note 3 - Concentrations of Credit Risk

# <u>Cash</u>

The Organization maintains cash accounts at various financial institutions. The balances at time may exceed Federal Deposit Insurance Corporation (FDIC) limits. Accounts at each financial institution are insured by the FDIC up to \$250,000.

#### Customers

Approximately 63% and 59% of the Organization's support and revenue came from one source for the years ended June 30, 2022 and 2021, respectively. Approximately 46% and 51% of accounts receivable, promises to give, and program receivables came from three different sources for the years ended June 30, 2022 and 2021, respectively. All receivables are unsecured and, thus, subject to credit risk.

. 12

# **Notes to Consolidated Financial Statements**

Years Ended June 30, 2022 and 2021

# Note 4 - Property and Equipment

Property and equipment consist of the following at June 30:

	_	2022	2021
Legenhald improvements	ф	1 555 662   ¢	1 546 706
Leasehold improvements Generator	\$	1,555,662 \$ 379,007	1,546,706 379,007
Furniture and equipment		277,436	277,436
Computers		277,259	277,259
Website upgrade		137,785	137,785
Telecommunications system	_	54,295	54,295
		2,681,444	2,672,488
Less accumulated depreciation	_	(1,830,928)	(1,571,344)
	\$_	850,516 \$	1,101,144

#### Note 5 - Restrictions on Net Assets

Net assets with donor restrictions consist of the following at June 30:

		2022	2021
Purpose Restrictions:	_		
Outreach and education	\$	42,299 \$	90,080
Veterans-Military		22,500	2,500
Disaster preparedness		17,131	-
Professional development		11,589	8,781
COVID-19 response		4,102	-
CIE		-	105,145
Healthy lifestyle programs		<u>-</u>	40,510
	_		
	\$	97,621 \$	247,016

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended June 30:

	2022		2021
Satisfaction of Purpose Restrictions:		_	
CIE	\$ 105,145	\$	350,141
Outreach and education	82,597		2,328
Healthy lifestyle programs	40,510		120,000
COVID-19 response	-		110,000
Technology	-		40,922
		_	
	\$ 228,252	\$_	623,391
•	\$ -	. <u> </u>	40,922

13

#### **Notes to Consolidated Financial Statements**

Years Ended June 30, 2022 and 2021

#### Note 6 - Commitments

The Organization leases facilities in San Diego for office space. The lease term is from March 1, 2016 to May 31, 2026. The lease required a security deposit of \$52,428 and a monthly lease payment in the first month of \$43,133 followed by two months of rent abatement, and a third month of rent abatement occurring on the thirteenth month of the lease. Future payments return to the first month's amount and increase biannually by 5%. The three months of rent abatement are being amortized over the life of the lease on a straight-line basis.

Rent expense for the years ended June 30, 2022 and 2021 was \$567,536 and \$558,024, respectively.

Minimum future lease payments at June 30, 2022 are due as follows:

Year Ending <u>June 30,</u>	
2023 2024 2025 2026	\$ 586,560 596,548 616,524 565,146
	\$ 2,364,778

#### Note 7 - Related Party Transactions

2-1-1 San Diego utilizes a law firm for legal guidance and matters pertaining to human resources and personnel. A board member of 2-1-1 San Diego is a partner at this same firm. During the year ended June 30, 2022, 2-1-1 San Diego paid the firm fees of \$38,594.

#### Note 8 - Contingencies

#### Litigation

The Organization may periodically be a party in litigation cases incidental to its business activities. While any litigation or investigation has an element of uncertainty, management believes that the outcome of any of these matters will not have a materially adverse effect on its financial position, results of operations, or liquidity

# Coronavirus

On March 11, 2020, the World Health Organization characterized the outbreak of the coronavirus (COVID-19) as a global pandemic and recommended actions for containment and mitigation. The Organization is actively monitoring the impact of the COVID-19 pandemic. The extent of the impact cannot be reasonably estimated at this time. The extent of the COVID-19 impact to the Organization will depend largely on future developments, along with any new information that may emerge regarding the severity of the pandemic and the actions taken by government authorities to mitigate the spread of the virus, among other factors, all of which are highly uncertain and cannot be accurately predicted.

. 14





# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary (collectively referred to as the Organization), which comprise the consolidated statement of financial position as of June 30, 2022, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated February 1, 2023.

# Report on Internal Control over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

# **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's consolidated financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audits, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS, CONTINUED

# **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing* Standards in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Very truly yours,

Aldrich CPAs + Advisors LLP

San Diego, California February 1, 2023



# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary

# Report on Compliance for Each Major Federal Programs

# Opinion on Each Major Federal Program

We have audited INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's major federal programs for the year ended June 30, 2022. INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2022.

# Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's compliance with the compliance requirements referred to above.

#### Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's federal programs.

# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE, CONTINUED

# Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and
  perform audit procedures responsive to those risks. Such procedures include examining, on a test basis,
  evidence regarding INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's with the
  compliance requirements referred to above and performing such other procedures as we considered
  necessary in the circumstances.
- Obtain an understanding of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary's internal
  control over compliance relevant to the audit in order to design audit procedures that are appropriate in
  the circumstances and to test and report on internal control over compliance in accordance with the
  Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of INFO LINE of
  San Diego County dba 2-1-1 San Diego and Subsidiary's internal control over compliance. Accordingly, no
  such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

#### **Report on Internal Control over Compliance**

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE, CONTINUED

# Report on Internal Control over Compliance, continued

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Very truly yours,

San Diego, California

Aldrich CPAS + Advisors LLP

February 1, 2023

# **Schedule of Expenditures of Federal Awards**

	Federal			
	Assistance	Agency or	Passed through	
	Living	Pass-Through	to	Total Federal
Federal/Pass-Through Grantor and Program Title	Number	Grantor No.	Sub recipients	Expenditures
			<u> </u>	
U.S. Department of Agriculture				
Direct Award		USDA-FNS-FY2020-		
FNS SNAP Technology	10.580	SNAP-PTI-CA-01	-	\$ 23,982
Pass Through Awards:				
California Department of Social Services				
CalFresh Outreach Contract	10.561	21-1004	397,458	1,696,439
California Department of Social Services			,	, ,
CalFresh Outreach Program	10.561	18-7012	81,020	418,979
City and County of San Francisco	10.001	10 1012	01,020	110,010
CalFresh SSI Expansion	10.561	18-7012 A-1	48,443	82,037
Out 16611 Got Expandion	10.001	10 70127(1	526,921	2,221,437
			020,021	2,221,401
U.S. Department of Housing and Urban Development				
Pass Through Awards:				
County Department of Housing and Community Develop	ment			
County of San Diego Housing Opportunities for				
Persons With AIDS (HOPWA)	14.241	558957	-	84,783
County Department of Housing and Community Develop	ment			
HCDS Section 8 Waitlist	14.871	560458	-	279,132
City of San Marcos				
Community Services Information Referral for				
Low Income San Marcos Residents	14.218	5466	-	56,792
City of Poway	14.218		-	16,688
, ,				437,395
U.S. Department of Health and Human Services				,
Pass Through Awards:				
University of California San Francisco				
AHRQ Research Project	93.226	5R18HS027394-03	_	285,851
7 ti i reg recodulori i reject	00.220	01(1011002700100		200,001
County of San Diego Health & Human Services Agency				
Perinatal Care Network	93.778	560458	-	244,890
United Way of San Diego County				
UWSD Office of Minority Health	93.137	1 CPIMP201207-01-00		35,310
OWOD Office of Willionty Fleatin	93.13 <i>1</i>	1 GE IIVIE ZU 1ZU 1-U 1-UU		566,051
			-	J00,00 I

# **Schedule of Expenditures of Federal Awards**

Federal/Pass-Through Grantor and Program Title	Federal Assistance Living Number	Agency or Pass-Through Grantor No.	Passed through to Sub recipients	Total Federal Expenditures
				· · · · · · · · · · · · · · · · · · ·
<u>US Treasury: Volunteer Income Tax Assistance</u> Pass Through Awards:				
United Way of San Diego County				
USWD EITC Coalition 2021-10	21.009	22VITA0288	-	5,000
Coronavirus Relief Fund				
Pass Through Awards:				
San Diego Housing Commission				
SDHC HSAP	21.019	RAD-21-30	-	180,000
San Diego Housing Commission				
SDHC HSAP	21.019	RAD-22-05		687,674
			-	867,674
Centers for Disease Control				
Pass Through Awards:				
County of San Diego Health & Human Services Agency				
CDC Racial & Ethnic Approaches to				
Community Health (REACH)	93.738	560458	-	31,565
County of San Diego Health & Human Services Agency				
CDC Heart Disease & Stroke Prevention	93.435	560458	_	36,648
				68,213
Coronavirus Aid, Relief and Economic Security Act (CARES A Pass Through Awards:	<u>ct)</u>			·
County Department of Housing and Community Develop	ment			
HCDS County ERAP	21.023	560458		938,291
County Department of Housing and Community Develop	ment			
HCDS Security Deposit	21.027	560458		50,000
County Department of Housing and Community Develop	ment			
HCDS Small Landlords	21.027	560458		50,000
			\$\$	5,204,061

# Notes to Schedule of Expenditures of Federal Awards

Year Ended June 30, 2022

#### Note 1 - Basis of Presentation

The accompanying schedule of expenditures of federal awards includes the federal grant activity of INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the consolidated financial position, changes in net assets or cash flows of the Organization.

# Note 2 - Summary of Significant Accounting Policies

Expenditures reported on the schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance wherein certain types of expenditures are not allowable or are limited as to reimbursement.

#### Note 3 - Indirect Cost Rate

INFO LINE of San Diego County dba 2-1-1 San Diego and Subsidiary did not elect to use the 10% de minimus cost rate as covered in the Uniform Guidance 2.CFR.200.414 Indirect costs.

**Schedule of Findings and Questioned Costs** 

Year Ended June 30, 2022

Section	I – Summary	of A	Auditor	S	Resul	ts
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# **Consolidated Financial Statements** Unmodified Type of auditor's report issued: Internal control over financial reporting: Significant deficiency(ies) identified? x none identified yes Material weakness(es) identified? <u>x</u>no \_\_\_yes Noncompliance material to the financial statements noted? \_\_yes <u>x</u>no Federal Awards Internal control over major programs: Significant deficiency(ies) identified? \_x\_none identified \_yes Material weakness(es) identified? \_\_yes <u>x</u>no Type of auditors' report issued on compliance for major programs Unmodified Any audit findings disclosed that are required to be reported in accordance with the Uniform Guidance, 2.CFR.200.516(a)? \_yes <u>x</u>no Identification of major programs: Federal Assistance Living Number Name of Federal Program or Cluster 14.871 **HCDS Section 8 Waitlist** 21.019 SDHC HSAP 21.023 **HCDS County ERAP** Dollar threshold used to distinguish between Type A and Type B programs: \$750,000 Auditee qualified as a low-risk auditee with the Uniform Guidance, 2.CFR.200.516(a)? <u>x</u>yes \_no Section II – Financial Statement Findings None

Section III - Federal Award Finding and Questioned Costs

None

23

**Schedule of Prior Year Findings and Questioned Costs** 

Year Ended June 30, 2022

Section IV – Schedule of Prior Year Findings and Questioned Costs

None

. 24